

**LINPEPCO**

Pepsi-Cola of Lincoln • Siouxland • Topeka • Western Nebraska • Hastings

**Washburn University
3621***Effective November 1, 2022*

Product	Units	Wholesale	Discount	Invoice Cost	Unit Cost
Aquafina 16.9oz 1/24pk	24	\$ 20.00	\$ 13.65	\$ 6.35	\$ 0.26
Aquafina 16.9oz 1/32Pk	32	\$ 21.00	\$ 13.05	\$ 7.95	\$ 0.25
Aquafina 1L 15pk	15	\$ 30.00	\$ 12.50	\$ 17.50	\$ 1.17
Aquafina 20oz 24pk	24	\$ 40.00	\$ 19.05	\$ 20.95	\$ 0.87
Aquafina PET Bottles 12oz 3/8pk	24	\$ 20.00	\$ 10.20	\$ 9.80	\$ 0.41
Bubly 12oz 8pk C	24	\$ 15.00	\$ 3.25	\$ 11.75	\$ 0.49
Bubly 16oz 12pk	12	\$ 22.00	\$ 10.70	\$ 11.30	\$ 0.94
Bundaberg 375ML 6/4pk G	24	\$ 40.00	\$ 13.75	\$ 26.25	\$ 1.09
Celsius 12oz 12pk	12	\$ 30.00	\$ 10.75	\$ 19.25	\$ 1.60
CSD Cans 12oz 2/12pk	24	\$ 15.00	\$ 2.85	\$ 12.15	\$ 0.51
CSD Cans 12oz 24pk	24	\$ 15.00	\$ 2.85	\$ 12.15	\$ 0.51
CSD Cans 12oz 4/6pk	24	\$ 15.00	\$ 2.85	\$ 12.15	\$ 0.51
CSD PET Bottles 1L 15pk	15	\$ 30.00	\$ 5.65	\$ 24.35	\$ 1.62
CSD PET Bottles 20oz 24pk	24	\$ 40.00	\$ 16.10	\$ 23.90	\$ 1.00
CSD PET Bottles 2L 8pk	8	\$ 20.00	\$ 4.35	\$ 15.65	\$ 1.96
Dole Juice 10oz. 24pk	24	\$ 20.00	\$ 1.30	\$ 18.70	\$ 0.78
Dole/Ocean Spray 15.2oz 12pk	12	\$ 20.00	\$ 4.80	\$ 15.20	\$ 1.27
Essentia Water 1L 12pk	12	\$ 30.00	\$ 11.20	\$ 18.80	\$ 1.57
Essentia Water 700ML 24pk	24	\$ 40.00	\$ 10.00	\$ 30.00	\$ 1.25
Gatorade 20oz 24pk	24	\$ 40.00	\$ 18.10	\$ 21.90	\$ 0.91
Gatorade Protein Bars	12	\$ 30.00	\$ 8.40	\$ 21.60	\$ 1.80
Gatorade Zero with Protein 16.9oz 12pk	12	\$ 40.00	\$ 22.45	\$ 17.55	\$ 1.46
Gatorade/Fit 28oz 15pk	15	\$ 30.00	\$ 3.75	\$ 26.25	\$ 1.75
Gatorlyte 20oz 12pk	12	\$ 40.00	\$ 16.95	\$ 23.05	\$ 1.92
Hog Wash 10oz 12pk	12	\$ 15.00	\$ 6.90	\$ 8.10	\$ 0.68
Klarbrunn 1L 15pk	15	\$ 30.00	\$ 16.30	\$ 13.70	\$ 0.91
Klarbrunn 20oz	24	\$ 40.00	\$ 23.35	\$ 16.65	\$ 0.69
Klarbrunn Bubbl'r 12oz 12pk C	12	\$ 22.00	\$ 11.35	\$ 10.65	\$ 0.89
Klarbrunn Ubr Water 23.67oz 24pk	24	\$ 40.00	\$ 17.85	\$ 22.15	\$ 0.92
Klarbrunn Vita Ice Bottles 17oz 12pk	12	\$ 20.00	\$ 12.45	\$ 7.55	\$ 0.63
Life WTR 1L 12pk	12	\$ 30.00	\$ 12.10	\$ 17.90	\$ 1.49
Life WTR 20oz 24pk	24	\$ 40.00	\$ 14.25	\$ 25.75	\$ 1.07
Life WTR 500ML 4/6pk	24	\$ 25.00	\$ 5.05	\$ 19.95	\$ 0.83
Life WTR 700ML 12pk	12	\$ 20.00	\$ 3.27	\$ 16.73	\$ 1.39
Lipton Brisk 1L 15pk	15	\$ 30.00	\$ 14.90	\$ 15.10	\$ 1.01
Lipton Pure Leaf 18.5oz 12pk	12	\$ 30.00	\$ 16.00	\$ 14.00	\$ 1.17
Lipton Singles 20oz 24pk	24	\$ 40.00	\$ 15.90	\$ 24.10	\$ 1.00
Mt Dew AMP 16oz 12pk	12	\$ 25.00	\$ 7.80	\$ 17.20	\$ 1.43
Mt Dew Energy 16oz 12pk	12	\$ 25.00	\$ 7.80	\$ 17.20	\$ 1.43
Mt Dew Kickstart 16oz 12pk	12	\$ 22.00	\$ 9.95	\$ 12.05	\$ 1.00
Muscle Milk Pro Series 40 14oz 12pk	12	\$ 40.00	\$ 10.00	\$ 30.00	\$ 2.50
Muscle Milk 14oz 12pk	12	\$ 40.00	\$ 16.00	\$ 24.00	\$ 2.00
Nitro Pepsi 13.65oz 12pk	12	\$ 22.00	\$ 4.60	\$ 17.40	\$ 1.45
Propel Fitness Water 20oz 12pk	12	\$ 20.00	\$ 7.20	\$ 12.80	\$ 1.07
Rockstar 16oz 12pk	12	\$ 25.00	\$ 6.90	\$ 18.10	\$ 1.51
Starbucks BAYA 12oz 12pk	12	\$ 30.00	\$ 9.60	\$ 20.40	\$ 1.70
Starbucks Cold & Crafted Cold Brew 11oz 12L	12	\$ 30.00	\$ 5.00	\$ 25.00	\$ 2.08
Starbucks DoubleShot 6.5oz 12pk	12	\$ 40.00	\$ 15.95	\$ 24.05	\$ 2.00
Starbucks Energy/Coffee (Double/Tripleshot) 15oz 12pk	12	\$ 40.00	\$ 14.40	\$ 25.60	\$ 2.13
Starbucks Frappuccino 13.7oz 12pk	12	\$ 40.00	\$ 12.85	\$ 27.15	\$ 2.26
Starbucks Iced Espresso/Latte 14oz 12pk	12	\$ 40.00	\$ 14.15	\$ 25.85	\$ 2.15
Starbucks Nitro 9.6oz 12pk	12	\$ 40.00	\$ 10.20	\$ 29.80	\$ 2.48
Tropicana Twister 16.9oz 12pk	12	\$ 20.00	\$ 11.15	\$ 8.85	\$ 0.74

The prices set forth in this pricing letter are conditional upon customer's agreement to purchase all Pepsi-Cola products directly from LinPepCo and to sell the product purchased from LinPepCo only within LinPepCo's franchise territory. By purchasing product from LinPepCo, customer specifically represents to LinPepCo that it will not ship the product purchased from LinPepCo outside of LinPepCo's franchise territory for resale and that it will not sell the product purchased outside of LinPepCo's franchise territory. LinPepCo reserves the right to cancel or amend this offer at any time. We also reserve the right to limit quantities.

Pricing Discrepancy Claims. In no event will LinPepCo accept a price discrepancy claim more than (365) days after the date of the invoice in question. In order to make a price discrepancy claim within (90) days of the invoice date, a written request specifying the particular promotion, product, amount in dispute and reason for dispute must be received and acknowledged by LinPepCo. This request should be addressed to: Accounts Receivable, LinPepCo, 1901 Windhoek Drive, Lincoln, NE 68512-1279. In order to make a price discrepancy claim from (91 to 365) days after the date of invoice, in addition to the written request as specified above, the Customer must submit to LinPepCo a copy of the invoice in question, copies of any check remittances pursuant to the invoice in question and a copy of the deal sheet in question.

Payment for Invalid Price Discrepancy Claims. In the event that the Customer withholds or deducts payment of an amount that it claims is discrepant, and this discrepancy claim is found to be invalid and/or unauthorized by LinPepCo, CDA funding payments to the Customer will be reduced by such amount.

LinPepCo reserves the right to amend or change this offer at anytime.